

Capture and Proposal Management for Federal Government Contractors

The lifeblood of the Federal Contractor is capturing business opportunities and writing winning proposals. Many organizations have standard methodologies continuously perfected over years; yet, their capture and proposal management technology base lags behind.

CorasWorks' Capture and Proposal Management solution sets a new standard. We give you an easy and effective way to manage your C&P portfolio and process top down and a rich and flexible set of capabilities for managing the details of proposal development. You can implement CorasWorks as a completely new system, integrate it with other supporting systems (such as IDIQ TOM, CRM, ERP, HR, and Contract Management) and/or use our solution to enhance and extend your existing proposal systems. With our flexible approach, you have many ways to up your game in capture and proposal work.

Overview

The CorasWorks Capture and Proposal Management v2.1 solution is a commercial off-the-shelf solution that runs on the Microsoft SharePoint platform. It consists of three core modules:

- ***Capture and Proposal Management Center*** - Where you manage the pipeline of opportunities through the lifecycle
- ***Proposal Working Sites*** - Where the work gets done for both the capture and proposal processes
- ***Proposal Asset Library*** - Central management of proposal resources, such as past performance, forms, policies, boilerplate, and graphics that are then accessible across the system.

With C&P v2.1 you have a comprehensive, integrated solution that allows you to get started quickly. And, it is unusually flexible. It is easy to custom tailor the solution to your precise needs. Or, you can enhance and extend the solution to keep you ahead of the competition. So, you now have the benefit of an affordable COTS solution on an open platform that gives you the freedom to innovate how you work.

Features

- *Management Center with Stage based Process* – Configurable process (such as Shipley, Lohfeld, custom) for your Stages–Phases–Steps of Capture and Proposal management
- *Workflow automation and notifications* – Configurable workflow and user automation with email notification
- *Auto-provisioning of Proposal Working Sites* – System auto-provisions and configures new proposal working sites
- *Core Document Management* – Core document management with check-in/check-out, version management, alerts, and metadata
- *All Documents Work Management* – Ability to see, contribute, and act on all proposal documents across multiple libraries including configurable role-based task automation
- *Color Review Workspaces* – Assign documents to Color Review workspaces where you manage the commenting and review action process
- *Master Calendar* – A master calendar of all proposal events such as each color review.
- *Pinpoint Search and Fetch* – Ability to Search each Proposal Asset Library from within proposal sites and fetch items into the site.
- *Writer Assignment Management* – Ability to assign and manage writer tasks or any other related tasks.
- *Integration with External Systems* – Support for two-way integration with CRM (Deltek GovWin, Salesforce, MS CRM), HR, ERP, SharePoint, or any custom or SAAS system.
- *My Work* – Enable users to see, contribute, and act on any work assigned to them from across proposal sites
- *Configurable Reporting* – Configurable tabular reports with one click to Print, Excel, PDF or Work and configurable Pivot Charts
- *Supporting Activities* – You can add supporting activities driven by a task/request framework for any scenario such as Subcontractor Administration requests, Organizational Conflict of Interest, Gate Reviews, and HR Staffing Requests.